## CURRICULUM -VITAE

## TRIPTI BANERJEE

**Email ID-** [**triptibanerjee31@gmail.com**](mailto:triptibanerjee31@gmail.com)

**Career Objective**

Single minded determination & perseverance in any Job assigned to me will ensure a promising future to me. I am therefore looking forward to a position, which will greatly help me to enhance my exposure to sales and marketing management & allow me scope for upward movement & seeking assignment in sales & marketing / business development with an organization of Repute.

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**Work Experience**

**May 2014 to Till date – Working with Kotak Mahindra Bank Ltd. As an Assistant Acquisition Manager, Johari Bazar, Jaipur**

* Joined as a **Assistant Acquisition Manager** in Retail Sales Channel for the Liabilities products i.e. Saving, Current, accounts and Fixed Deposits, as well as the Wealth Management products (i.e. Life, General Insurance,)
* Also liable for book building through CC Limit and OD Limit, and taking care of assets- Home Loans, Mortgage Loans.
* Maintaining excellent relations with all clients, offering customized solution to meet their requirements and boost organization.
* Responsible for Branch targets of CASA & Priority segment.
* Perform as a front line sales force and contribute subsequently to the overall growth of the bank.

**Achievements:**

* Won Rising Star appreciation Certificate by our RBM- Mr. Saurabh Ghosh In the Month of joining..
* Won CASA 48 Championship Certificate & Trophy by our Consumer Banking Head- Mr. Virat Deewan, Secured Ist position in all Rajasthan and IIIrd position Pan India.
* Qualified Dare Omega Insurance Contest in JFM-2015

**June 2012 to April 2014 - Working with Indusind Bank Ltd as a Associate Sales Manager, Johari Bazar ,Jaipur**

* Joined as a Associate Sales Manager in Retail Sales Channel for the Liabilities products i.e. Saving, Current, accounts and Fixed Deposits as well as the Wealth Management products (i.e. Life, General Insurance, and Super Saver Packs)
* Maintaining excellent relations with all clients, offering customized solution to meet their requirements and boost organization.
* Responsible for Branch targets of CASA & Priority segment.
* Perform as a front line sales force and contribute subsequently to the overall growth of the bank.

**Achievements:**

* Won Certificate for opening highest Exclusive Accounts in a month..
* Done Highest GI in a month.
* Opened High Value accounts with value of 1 Crore and many more.
* Won Certificate of Appreciation & award by Regional Sales Manager- Mr. Yashwant Khare for opening highest number of Kotak 3 in 1 Accounts

##### Academic Profile

* Post Graduate in Commerce from University of Rajasthan, Jaipur in year 2014.
* Graduation in B.Com from University of Rajasthan, Jaipur in year 2012
* Sr. Secondary from Rajasthan Board of Secondary Education Ajmer in year 2009.
* Secondary from Rajasthan Board of Secondary Education Ajmer in year 2007.

###### Achievements

* Active member of Red Cross in school days.
* Active member in scout & guide organization.
* Played hockey at state level.

###### Computer Knowledge

* MS OFFICE, MS EXCEL, OUTLOOK, MIS, DBMS
* INTERNET
* OPERATING SYSTEM- WINDOW

Qualities

* Self committed and self disciplined
* Constant interest in learning
* Establishes mutual respect and trust in dealing with others
* Enthusiastic

Personal Details

Name : Tripti Banerjee

Father’s Name : Mr. Sujit kumar Banerjee

Mother’s Name : Mrs. Reena Banerjee

Date of Birth : 31st march1991

Gender : female

Nationality : Indian

Marital Status : Single

Language Known **:**  Hindi, Rajasthani, Bengali

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| **Permanent Address:** |

**B-7, krishnapuri colony**

**Old Ramgarh Moad,**

**Amer Road, Jaipur**

**Rajasthan**

**Mob. No. – 09024669495**

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| **References:** |

Mr. Gaurav Sharma (Branch Sales Manager)

Kotak Mahindra Bank Ltd.

Johari Bazar Jaipur

Cell No. +919982673556

Mr. Sheby Philip (Branch Manager)

Indusind Bank Ltd.

Johari Bazar Jaipur

Cell No. +919828999467

Date:

Place: Jaipur (Tripti Banerjee)